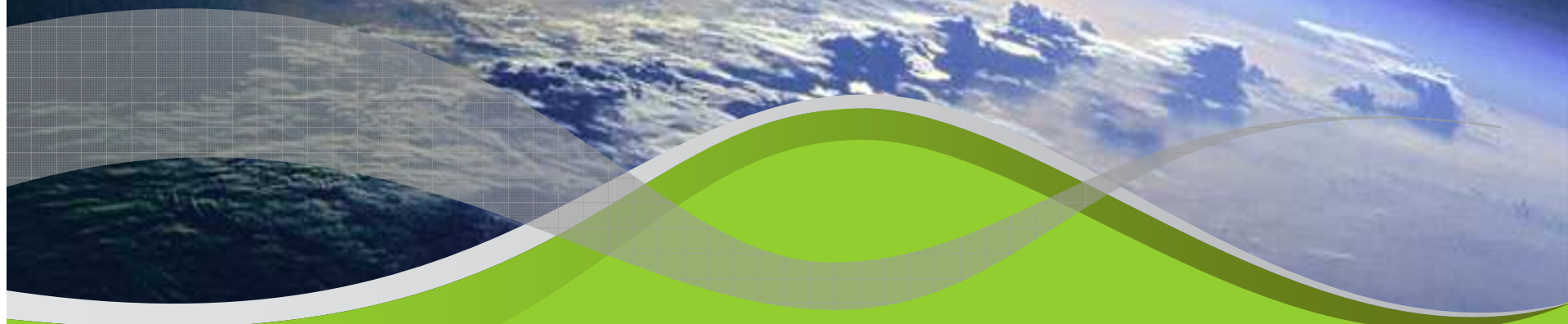




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Eastern European Outlook

April 19, 2010





Major global forces in motion

Hampering economic growth - not 'business as usual'

■ Necessary restructuring processes under way...

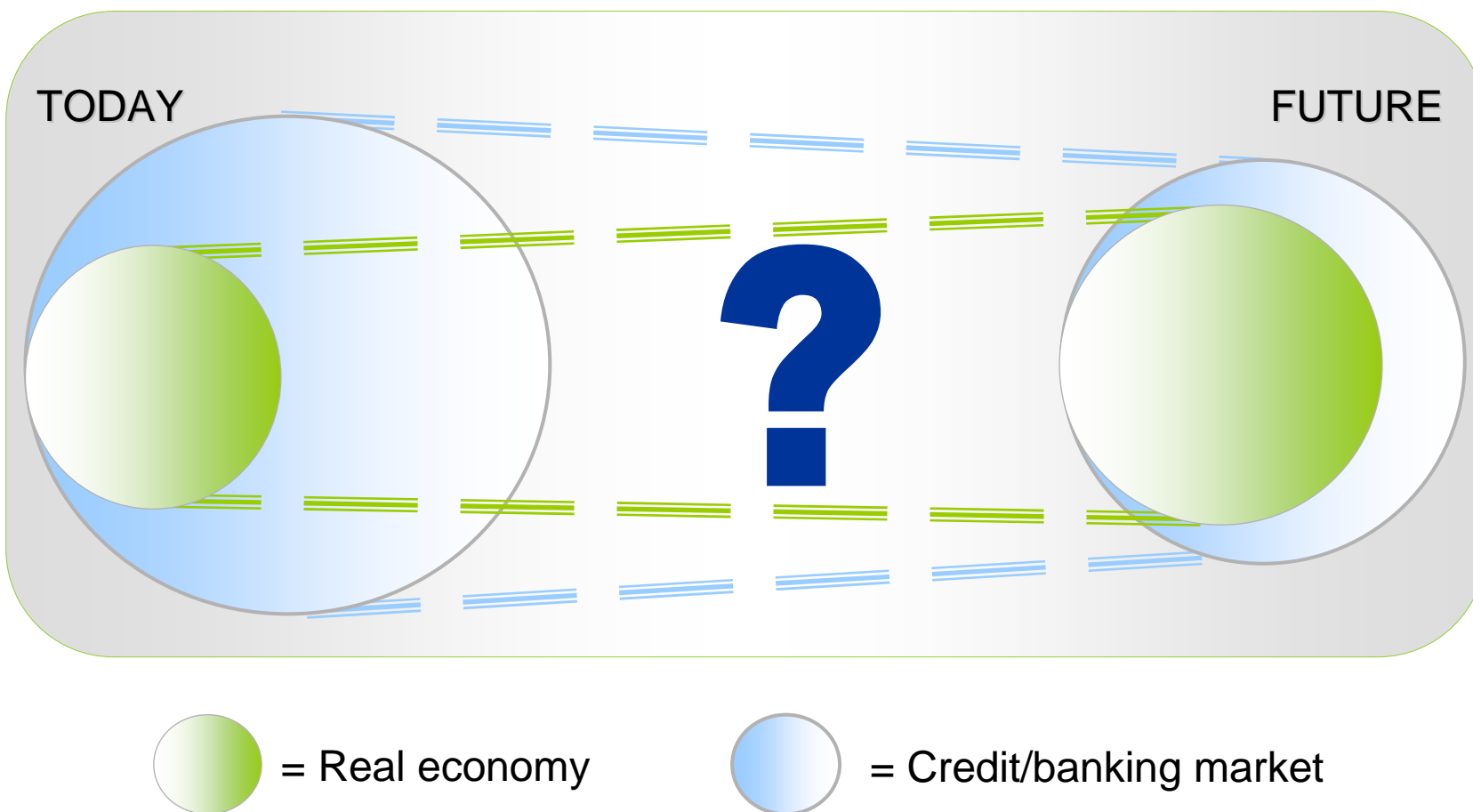
- Crisis policies are stabilising the economy, but have not solved the world's problems
- Fiscal budget consolidation handicaps economic policy

■ Political consensus: Shrink credit/banking market

- ...hopefully without a major impact on the economy

■ G20: Globalisation & review of economic policy / framework

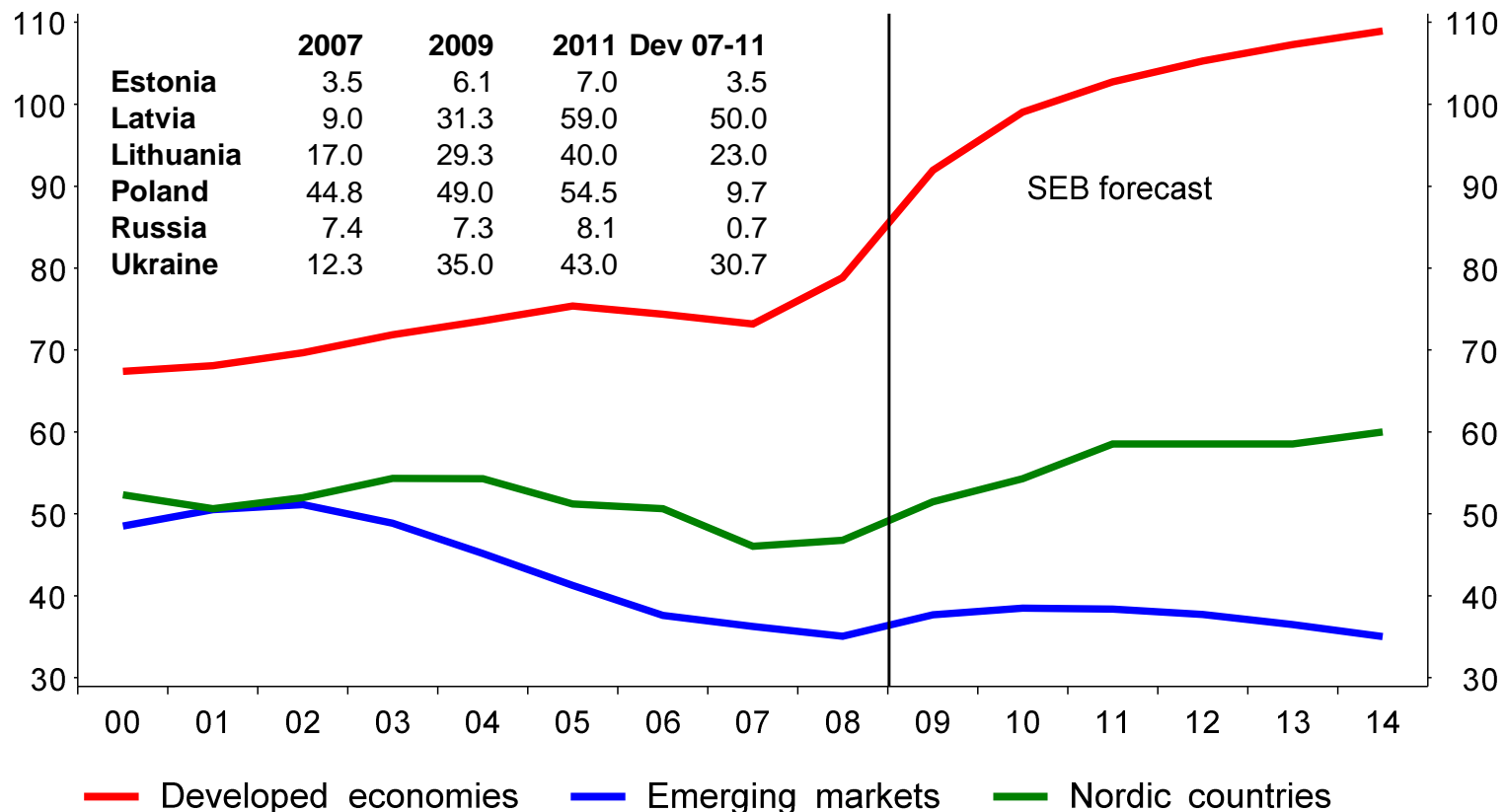
Rightsizing the credit markets – impact on economic development?



Low public sector debt levels in Eastern Europe

Government debt

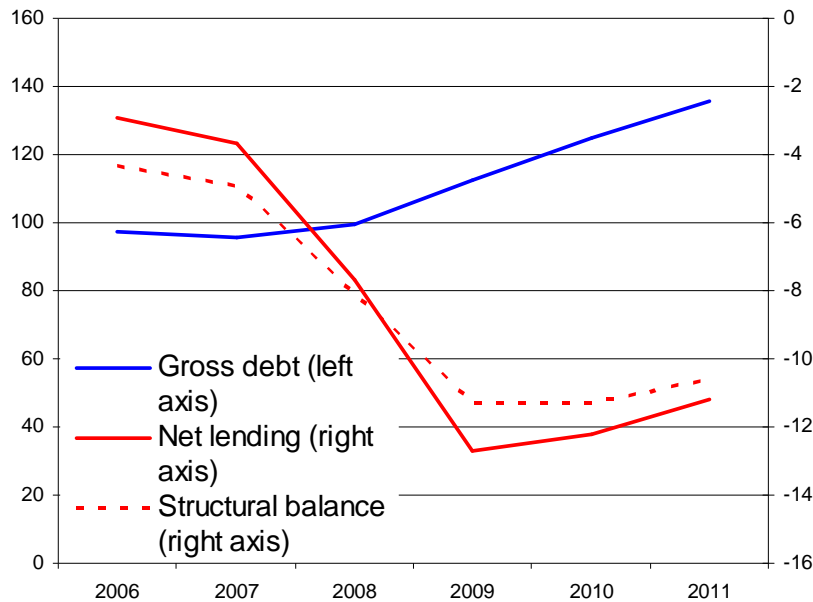
Per cent of GDP



Source: OECD, SEB.

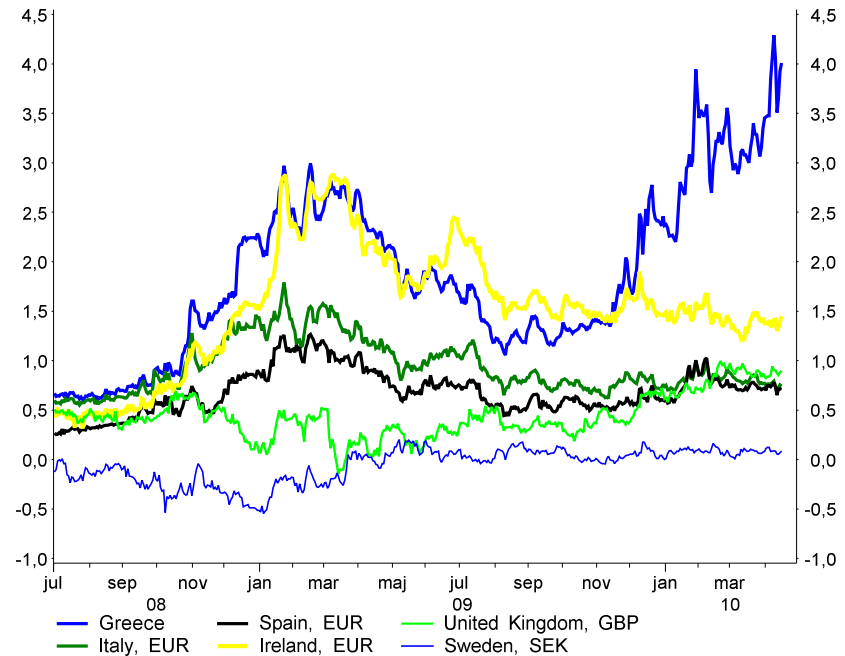
Problems in Greece

Net lending and gross debt



- Deficit: 12,2 % of GDP 2010 – a large part structural
- Debt level 2010 125 % of GDP

Wider yield spreads
Percentage points above Germany



Source: Reuters

- Current account deficit and low internal savings rate
- CDS and yield-spreads creeping higher



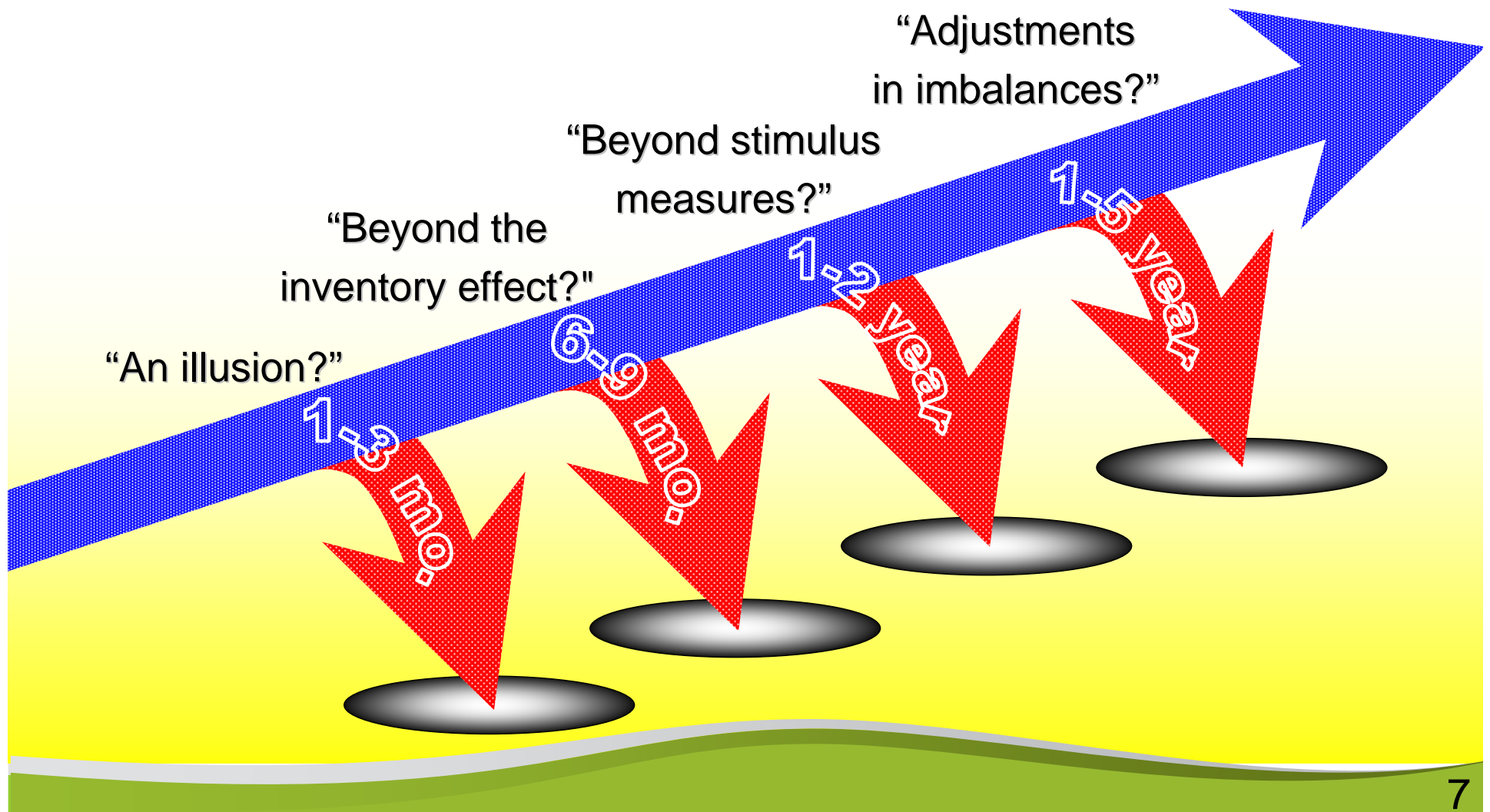
Greece (cont.)

- No country in the EMU has fiddled with its figures as much as Greece
- Preserving the SGP or risk default?
 - Moral hazard arguments against supporting Greece *BUT* necessary for political reasons
- The government might use outside pressure to implement unpopular austerity measures
- Support programme buys time for Greece, but does not solve the underlying problem
- What is asked for now are credible savings and results that they improve public finances



Questions that plague the recovery

Both in the short and long term



Decent global outlook

GDP, year-on-year percentage change

	2008	2009	2010	2011
United States	0.4	-2.4	3.4	2.2
Euro zone	0.5	-4.1	1.7	2.0
Poland	4.9	1.7	3.5	4.5
The world	3.0	-0.7	4.5	4.3
Oil, USD/barrel	97.2	61.9	75.0	75.0
EUR/USD, Dec.	1.40	1.43	1.30	1.25

EEO, March 2010: Economic recovery but weak domestic demand

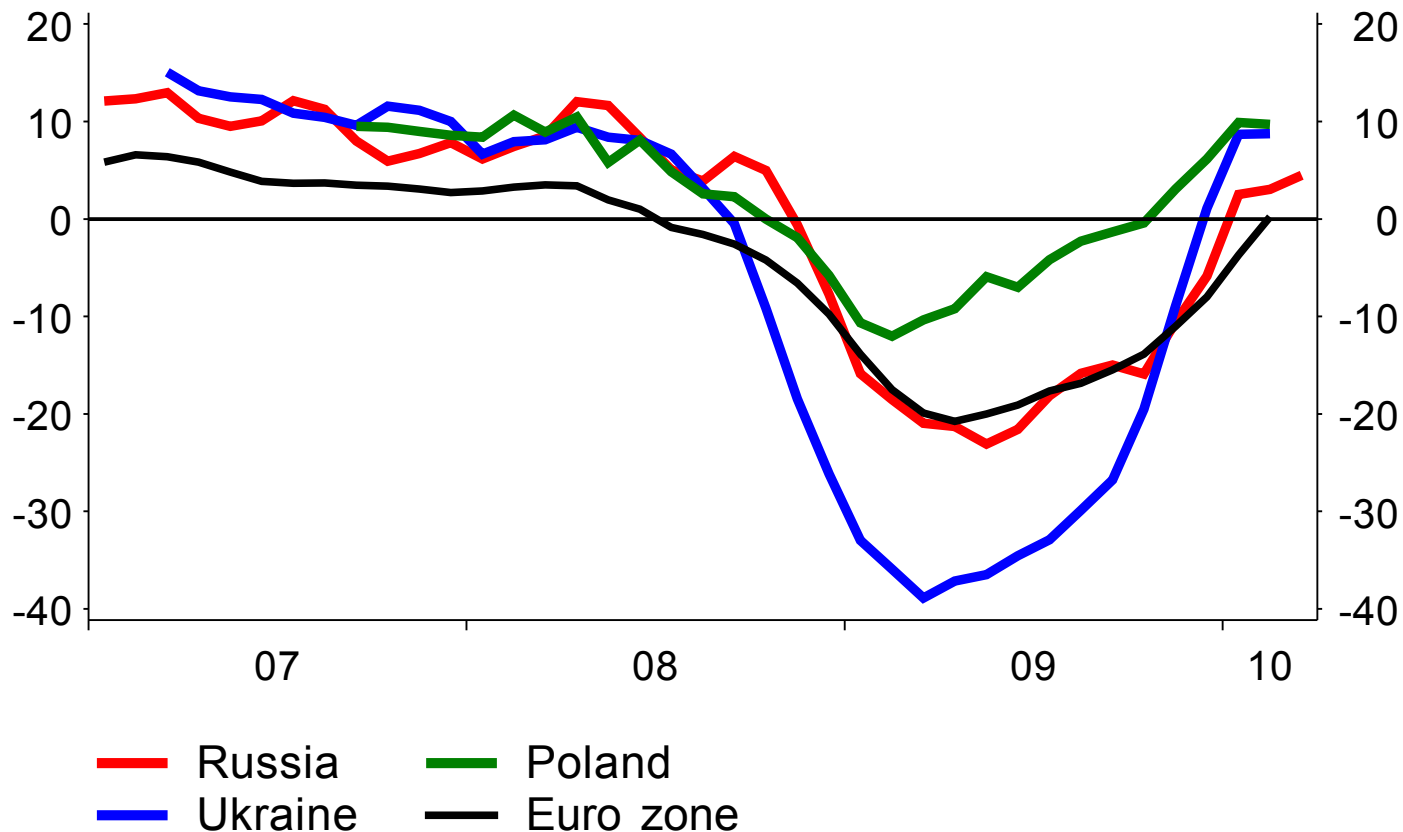
- Eastern and Central Europe has been the region hardest hit by the global credit crisis and recession
- Gradual economic recovery from low levels, with competitive exports leading the way
- Domestic demand will slowly thaw
- Inflation will decelerate – non-existent in the Baltic countries in 2010
- Narrowing of imbalances; public sector debts will be low or moderate
- Renewed market confidence, resting on a fairly stable foundation

- **GDP forecasts for 2010-2011 – not as high as lively pre-crisis growth:**
- **Poland** in the best shape – growth will continue to accelerate, reaching its potential rate of 4.5% in 2011
- **Russia** will achieve a decent 5% annual growth rate
- **Ukraine** will grow by a moderate 3.5 and 4.5% after last year's big slide
- Coming out of the Baltic crash: **Estonia** +2.0% and +5.0%. **Latvia** -2.8% and +4.0%. **Lithuania** +1.0% and 4.0%

Industrial production rebounding faster in Eastern Europe than in the West

The manufacturing sector is recuperating

Year-on-year % change, 3-month rolling average

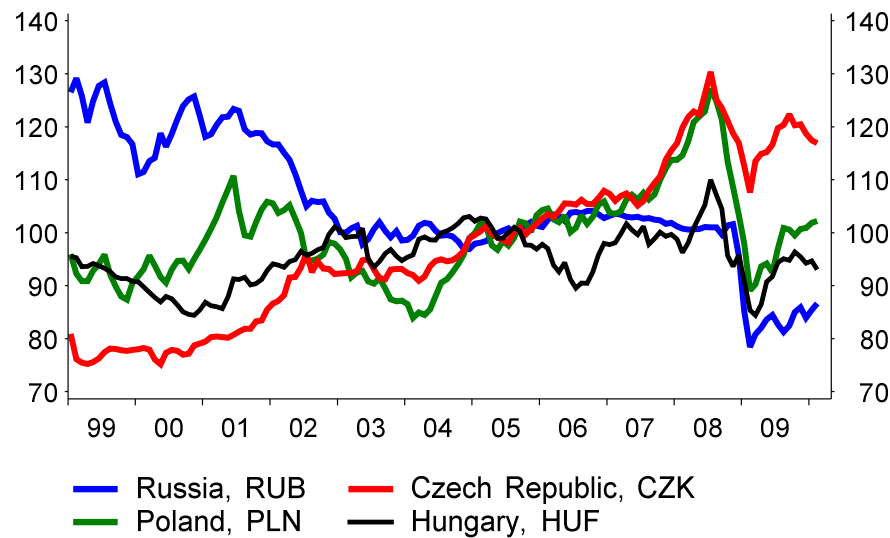


Source: Eurostat, local statistical offices

Greater risk appetite in Eastern European markets and falling interest rates in the Baltics

Effective exchange rates

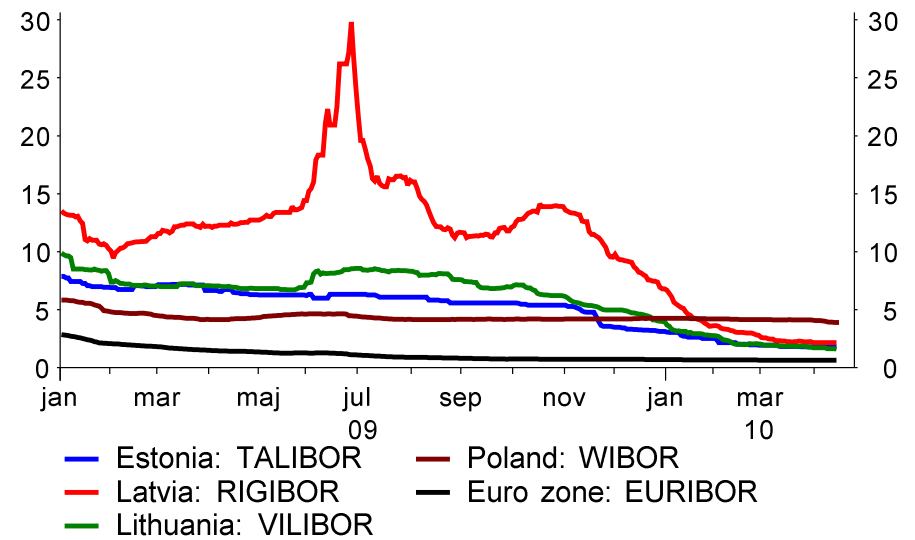
Index 100 = 2005



Source: Reuters EcoWin

Three-month interbank rates

Per cent

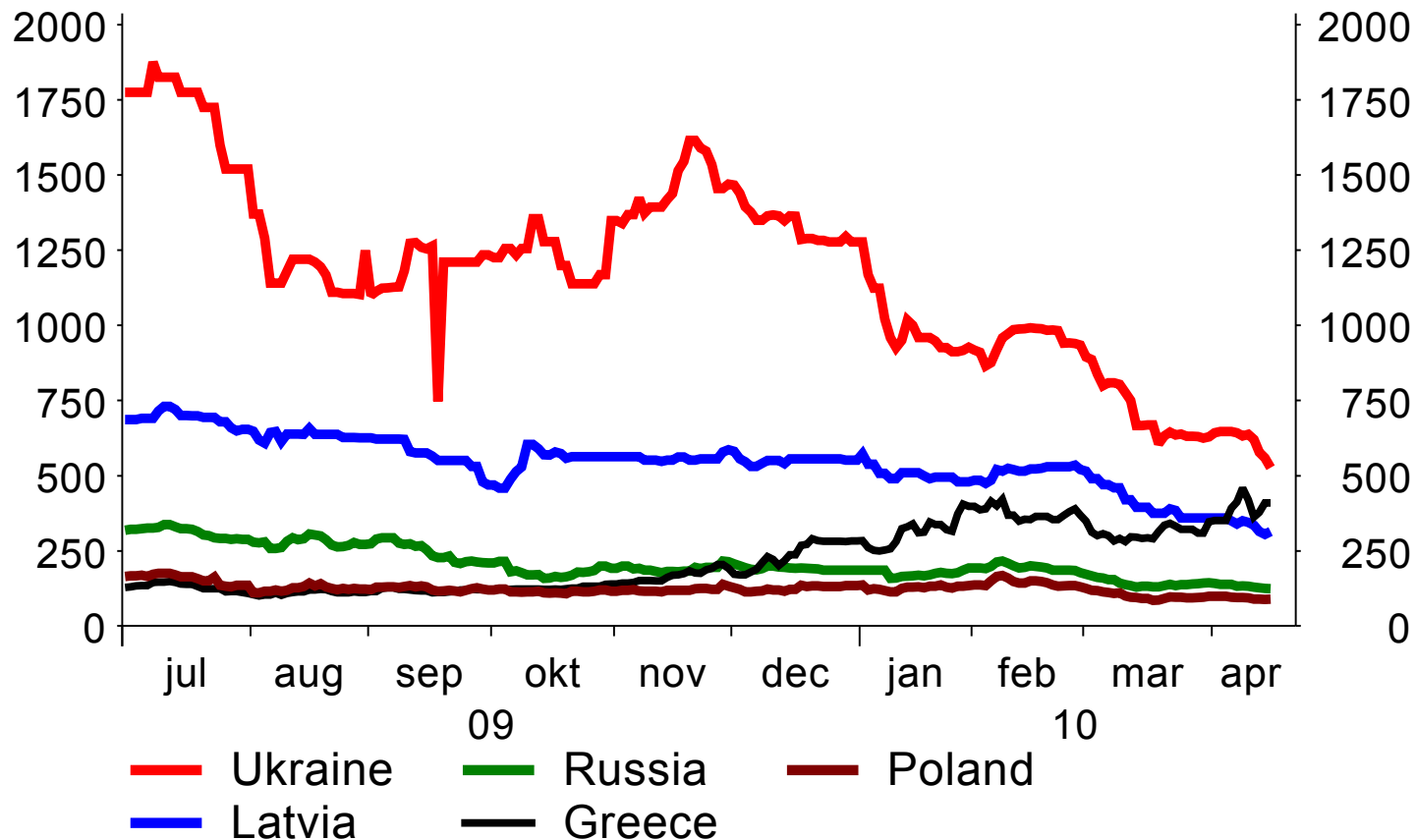


Source: Reuters EcoWin

Eastern Europe not being hurt by market worries about Greece

Reduced risk of sovereign default

Five-year CDS contracts, basis points



Source: Reuters EcoWin

Baltic countries: Growth is returning – but Latvia is lagging behind

- Export-led recovery
- Painful austerity policies will continue
- Internal devaluation instead of currency devaluation = deflationary environment
- Greater political risk, especially in Latvia and Lithuania – but this will not destroy fundamental financial market confidence
- Latvia's international bail-out programme will remain in place and Baltic euro pegs will survive
- Very high likelihood that Estonia will join the euro zone in 2011

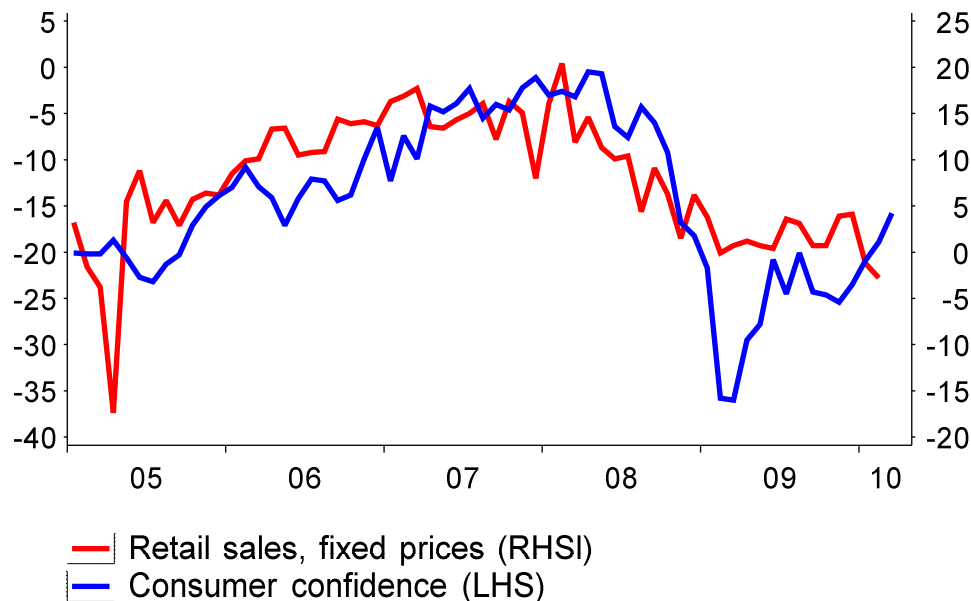
Estonia first in euro timetable

	Official	Our view
Estonia	2011	2011
Latvia	2014	2014
Lithuania	Aiming at 2014	2014
Poland	No target	2014-2015

Poland: Well-positioned but with budgetary challenges

Consumer confidence and retail sales

Index and year-on-year percentage change



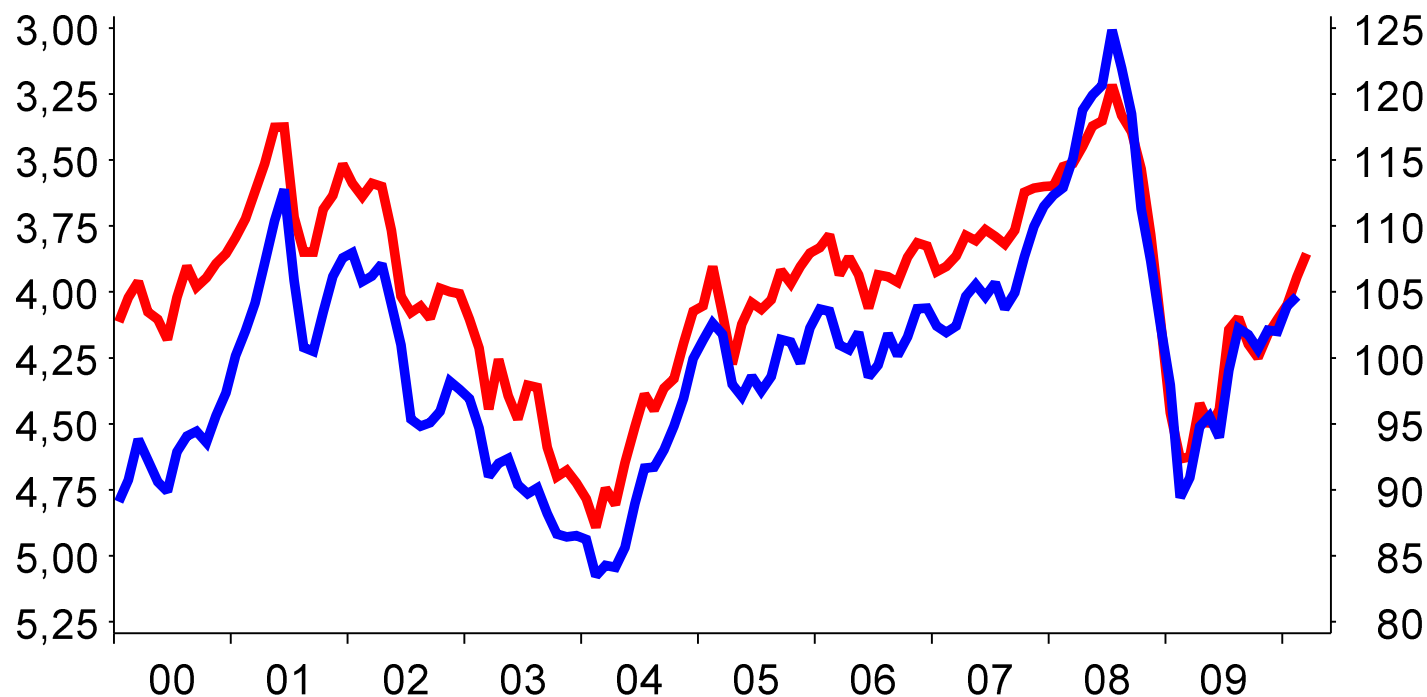
Source: Reuters EcoWin

- Only EU country with positive GDP growth in 2009
- Moderate private debt, little foreign currency loan exposure, competitive exports
- Resilient households
- GDP growth +3.5% in 2010, +4.5% in 2011
- Domestic demand will follow exports upward later this year
- Larger public sector debt will require fiscal tightening – Poland can stay below its debt ceiling

Zloty continuing to appreciate

Zloty is recovering from its slide

EUR/PLN and Index 100=2005, monthly data



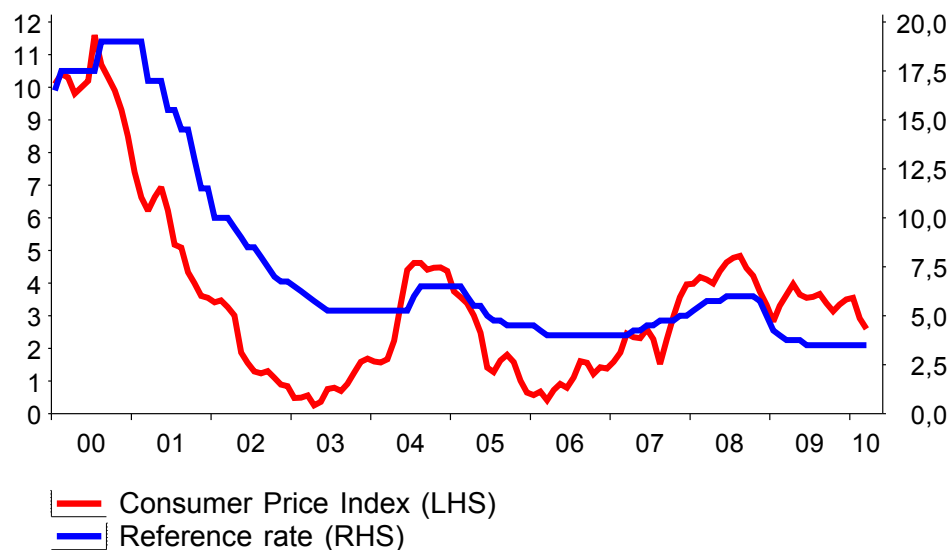
— EUR/PLN (LHS)
— Real effective exchange rate, compared to 58 countries

Source: Reuters EcoWin, BIS

Lower price pressure

Inflation and reference rate

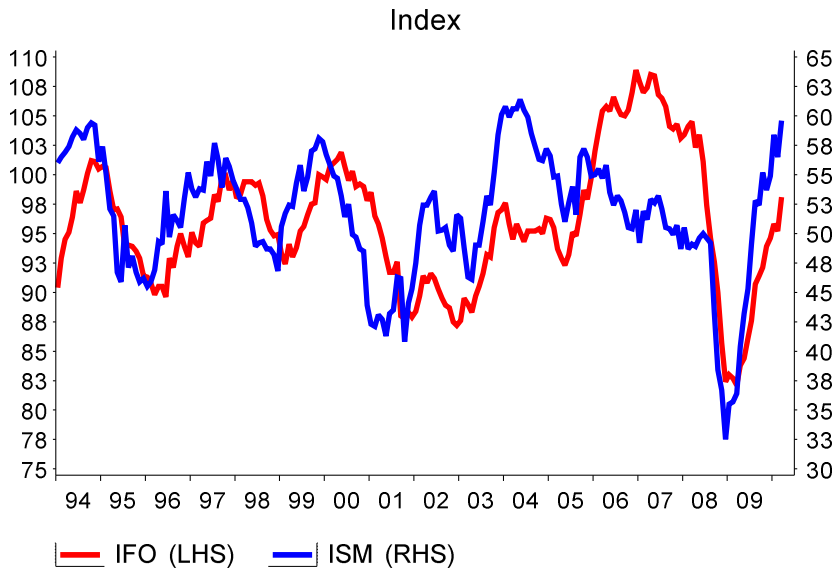
Year-on-year percentage change and level in per cent



Source: Central Statistical Office, Reuters EcoWin

- Inflation near central bank ceiling, but falling – no key interest rate hike until H2 2010

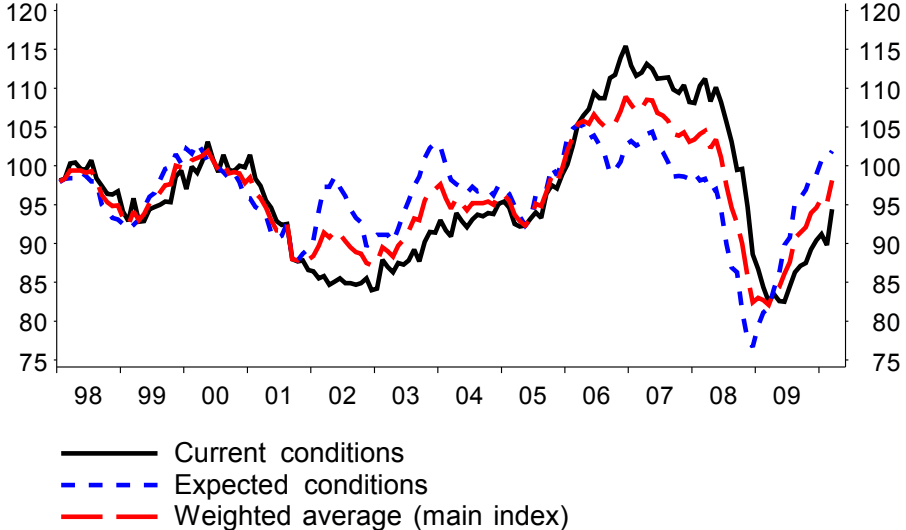
Germany: IFO still improving



Sources: IFO, ISM

Germany: Business climate

Ifo index 2000=100



Germany: ZEW business surveys

Net balance

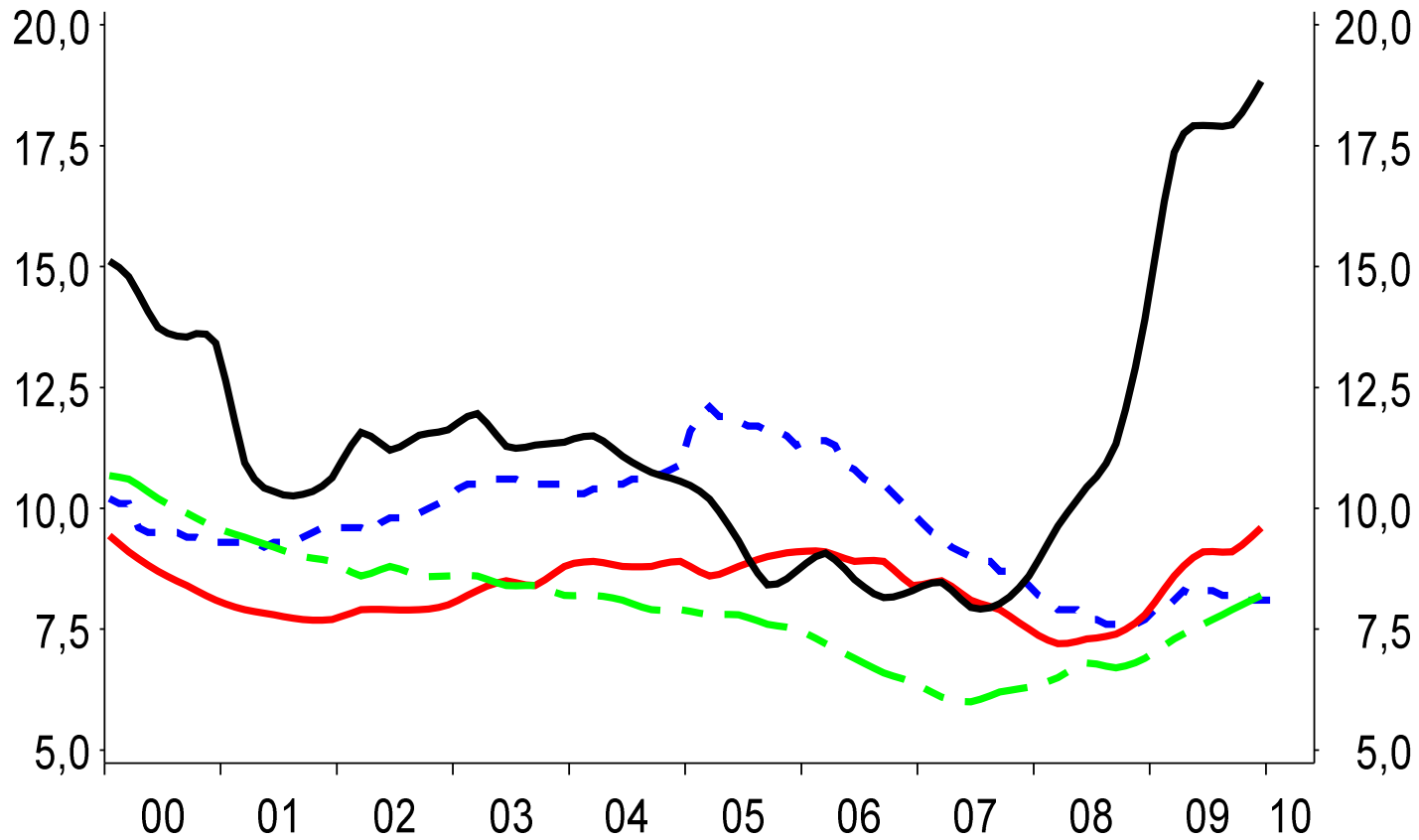


- Current economic situation
- Economic expectations



Eurozone: Unemployment rates

Per cent

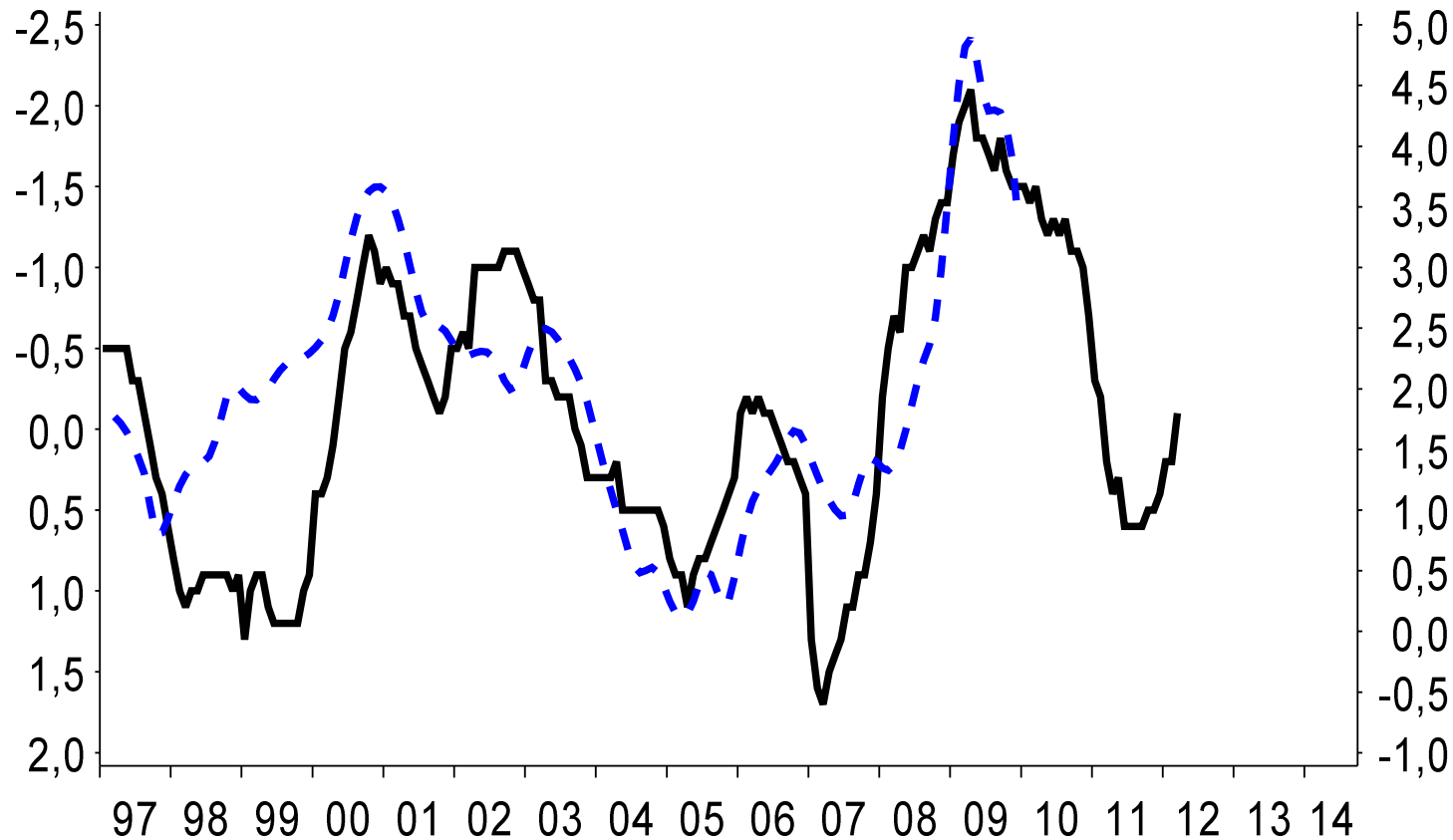


--- Germany
— France
--- Italy
— Spain



Germany: Unempl. and wages

Percentage and per cent



- Change in unempl. 2 years forw. (LHS)
- - - Change in wage cost in industry (RHS)





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